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ABSTRACT

This digest introduces hierarchical data structure, describes how hierarchical models work, and presents three approaches to analyzing hierarchical data. Hierarchical, or nested data, present several problems for analysis. People or creatures that exist within hierarchies tend to be more similar to each other than people randomly sampled from the entire population; for this reason, observations based on these individuals are not fully independent. Hierarchical linear modeling can address problems caused by this situation. The basic concept is similar to that of ordinary least squares regression. On a base level (usually the individual), an outcome variable is predicted as a function of a linear combination of one or more level 1 variables. On subsequent levels, the level 1 slope (or slopes) and intercept become dependent variables being predicted from level 2 variables. Through this process, the effects of level 1 variables on the outcome are accurately modeled, and the effects of level 2 variables are also modeled on the outcome. Cross-level interactions can be modeled. Data from the National Education Longitudinal Survey of 1988 are used to illustrate disaggregated, aggregated, and hierarchical analyses. These analyses reveal the need for multilevel analysis of multilevel data. (SLD)

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The Advantages of Hierarchical Linear Modeling

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Hierarchical, or nested, data structures are common in many areas of research. Until recently, however, an appropriate technique for analyzing these types of data has been lacking. Now that several user-friendly software programs and more readable texts and treatments on the topic have become available, researchers will benefit from a greater understanding of hierarchical modeling and its applications. This Digest introduces hierarchical data structure, describes how hierarchical models work, and presents three approaches to analyzing hierarchical data.

What Is a Hierarchical Data Structure?

People exist within organizational structures such as families, schools, businesses, churches, towns, states, and countries. In education, students exist within a hierarchical social structure that can include family, peer group, classroom, grade level, school, school district, state, and country. Many other communities exhibit hierarchical data structures as well.

Bryk and Raudenbush (1992) discuss two other types of data hierarchies that are less obvious: repeated-measures data and meta-analytic data. Data repeatedly gathered on an individual is hierarchical because all the observations are nested within individuals. While there are other adequate procedures for dealing with this sort of data, the assumptions relating to them are rigorous, whereas procedures relating to hierarchical modeling require fewer assumptions. When researchers are engaged in the task of meta-analysis, or analysis of a large number of existing studies, subjects, results, procedures, and experimenters are nested within each experiment.

Why Is a Hierarchical Data Structure an Issue?

Hierarchical, or nested, data present several problems for analysis. First, people or creatures that exist within hierarchies tend to be more similar to each other than people randomly sampled from the entire population. For example, students in a particular third-grade classroom are more similar to each other than to students randomly sampled from the school district as a whole or from the national population of third-graders because they are not randomly assigned to classrooms from the population, but rather, based on geographic factors. Thus, students within a particular classroom tend to come from a community or community segment that is more homogeneous in terms of morals and values, family background, socioeconomic status, race or ethnicity, religion, and even educational preparation than the population as a whole. Further, students within a particular classroom share the same teacher and physical environment and have similar experiences, which may lead to increased homogeneity over time.

The problem of independence of observations. Because individuals drawn from the same classroom or school tend to share certain characteristics (environmental, background, experiential, demographic, or otherwise), observations based on these individuals are not fully independent. However, most analytic techniques require independence of observations as a primary assumption for the analysis. Because this assumption is violated in the presence of hierarchical data, ordinary least squares regression (OLS) produces standard errors that are too small (unless these so-called design effects are incorporated into the analysis). In turn, this leads to a higher probability of rejection of a null hypothesis than if: (a) an appropriate statistical analysis were performed, or (b) the data included truly independent observations.

The problem of how to deal with cross-level data. Going back to the example of our third-grade classroom, it is often the case that a researcher is interested in understanding how environmental variables (e.g., teaching style, teacher behaviors, class size, class composition, district policies or funding, or even state or national variables) affect individual outcomes (e.g., achievement, attitudes, retention). But given that outcomes are gathered at the individual level, and other variables exist at the classroom, school, district, state, or nation level, the question arises as to what the unit of analysis should be, and how to deal with the cross-level nature of the data.

One strategy would be to assign classroom or teacher (or school, district, or other) characteristics to all students (i.e., to bring the higher-level variables down to the student level).The problem with this approach, again, is non-independence of observations, because all students within a particular classroom assume identical scores on a variable.

Another strategy would be to aggregate up to the level of the classroom, school, or district, thus enabling us to talk about the effect of teacher or classroom characteristics on average classroom achievement. However, this approach has two limitations: (a) up to 80 to 90 percent of the individual variability on the outcome variable is lost, which can lead to dramatic under- or over-estimation of observed relationships between variables (Bryk & Raudenbush, 1992), and (b) the outcome variable changes significantly and substantively from individual achievement to average classroom achievement.

Aside from these problems, both strategies prevent the researcher from disentangling individual and group effects on the outcome of interest. As neither one of these approaches is satisfactory, the third approach, that of hierarchical linear modeling (HLM), becomes necessary.

How Do Hierarchical Models Work?

The basic concept behind hierarchical modeling is similar to that of OLS regression. On the base level (usually the individual level, referred to here as level 1), an outcome variable is predicted as a function of a linear combination of one or more level 1 variables, plus an intercept, as so:

$$Y_{ij} = \beta_{0j} + \beta_{1j}X_1 + \ldots + \beta_{kj}X_k + r_{ij}$$

where b_{0j} represents the intercept of group j, β_{1j} represents the slope of variable X_1 of group j, and r_{ij} represents the residual for individual i within group j. On subsequent levels, the level 1 slope(s) and intercept become dependent variables being predicted from level 2 variables:

$$\beta_{0j} = \gamma_{00} + \gamma_{01}W_1 + \ldots + \gamma_{0k}W_k + u_{0j}$$

$$\beta_{1j} = \gamma_{10} + \gamma_{11}W_1 + \ldots + \gamma_{1k}W_k + u_{1j}$$

and so forth, where γ_{00} and γ_{0} are intercepts, and γ_{01} and γ_{11} represent slopes predicting β_{0j} and β_{1j} respectively from variable W_1. Through this process, we accurately model the effects of level 1 variables on the outcome, and the effects of level 2 variables on the outcome. In addition, as we are predicting slopes as well as intercepts (means), we can model cross-level interactions, whereby we can attempt to understand what explains differences in the relationship between level 1 variables and the outcome.

An Empirical Comparison of the Three Approaches to Analyzing Hierarchical Data

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To illustrate the outcomes achieved by each of the three possible analytic strategies for dealing with hierarchical data, disaggregation (bringing level 2 data down to level 1), aggregation, and multilevel modeling, data were drawn from the National Education Longitudinal Survey of 1988. This data set contains data on a representative sample of approximately 28,000 U.S. eighth graders at a variety of levels, including individual, family, teacher, and school. The analysis we performed predicted composite achievement test scores (math and reading combined) from student socioeconomic status (family SES), student locus of control (LOCUS), the percent of students in the school who are members of racial or ethnic minority groups (%MINORITY), and the percent of students in a school who receive free lunch (%LUNCH). Achievement is our outcome, SES and LOCUS are level 1 predictors, and %MINORITY and %LUNCH are level 2 indicators of school environment. In general, SES and LOCUS are expected to be positively related to achievement, and %MINORITY and %LUNCH are expected to be negatively related to achievement. In these analyses, 995 of a possible 1,004 schools were represented (the remaining nine were removed due to insufficient data).

Disaggregated analysis. In order to perform the disaggregated analysis, the level 2 values were assigned to all individual students within a particular school (which is how the NELS data set comes). A standard multiple regression was performed via SPSS entering all predictor variables simultaneously. The resulting model was significant, with R=.56, R^2=.32, F (4,22899)=2648.54, $p < .0001$. The individual regression weights and significance tests are presented in the following table.

Comparison of Three Analytic Strategies

	Disaggregated			Aggregated			Hierarchical		
Variable:	β	SE	t	β	SE	t	β	SE	t
SES	4.97$_a$	.08	62.11	7.28$_b$	.26	27.91	4.07$_c$	.10	41.29
LOCUS	2.96$_a$	.08	37.71	4.97$_b$	.49	10.22	2.82$_a$	.08	35.74
%MINORITY	-0.45$_a$	.03	-15.53	-0.40$_a$	.06	-8.76	-0.59$_b$	.07	-8.73
%LUNCH	-0.43$_a$	.03	-13.50	0.03$_b$	.05	0.59	-1.32$_c$	.07	-19.17

Note: B refers to an unstandardized regression coefficient, and is used for the HLM analysis to represent the unstandardized regression coefficients produced therein, even though these are commonly labeled as betas and gammas. SE refers to standard error. Bs with different subscripts were found to be significantly different from other Bs within the row at $p < .05$. All four variables were significant predictors of student achievement. As expected, SES and LOCUS were positively related to achievement, while %MINORITY and %LUNCH were negatively related.

Aggregated analysis. In order to perform the aggregated analysis, all level 1 variables (achievement, LOCUS, SES) were aggregated up to the school level (level 2) by averaging. A standard multiple regression was performed via SPSS entering all predictor variables simultaneously. The resulting model was significant, with R=.87, R^2=.75, F (4,999)=746.41, $p < .0001$. As seen in Table 1, both average SES and average LOCUS were significantly positively related to achievement, and %MINORITY was negatively related. In this analysis, %LUNCH was not a significant predictor of average achievement.

Multilevel analysis. In order to perform the multilevel analysis, a true multilevel analysis was performed via HLM, in which the respective level 1 and level 2 variables were specified appropriately. Note also that all level 1 predictors were centered at the group mean, and all level 2 predictors were centered at the grand mean. The resulting model demonstrated goodness of fit (Chi-square for change in model fit =4231.39, 5 df, $p < .0001$). This analysis reveals significant positive relationships between achievement and the level 1 predictors (SES and LOCUS), and strong negative relationships between achievement and the level 2 predictors (%MINORITY and %LUNCH). Further, the analysis revealed significant interactions between SES and both level 2 predictors, indicating that the slope for SES gets weaker as %LUNCH and as %MINORITY increases. Also, there was an interaction between LOCUS and %MINORITY, indicating that as %MINORITY increases, the slope for LOCUS weakens. There is no clearly equivalent analogue to R and R^2 available in HLM.

Comparison of the Three Analytic Strategies and Conclusions

For the purposes of this discussion, we will assume that the third analysis represents the best estimate of what the "true" relationships are between the predictors and the outcome. Unstandardized regression coefficients (Bs in OLS, betas and gammas in HLM) were compared statistically via procedures outlined in Cohen and Cohen (1983).

In examining what is probably the most common analytic strategy for dealing with data such as these, the disaggregated analysis provided the best estimates of the level 1 effects in an OLS analysis. However, it significantly overestimated the effect of SES, and significantly and substantially underestimated the effects of the level 2 effects. The standard errors in this analysis are generally lower than they should be, particularly for the level 2 variables.

In comparison, the aggregated analysis overestimated the multiple correlation by more than 100%, overestimated the the regression slope for SES by 79% and for LOCUS by 76%, and underestimated the slopes for %MINORITY by 32% and for %LUNCH by 98%.

These analyses reveal the need for multilevel analysis of multilevel data. Neither OLS analysis accurately modeled the true relationships between the outcome and the predictors. Additionally, HLM analyses provide other benefits, such as easy modeling of cross-level interactions, which allow for more interesting questions to be asked of the data. With nested and hierarchical data common in the social and other sciences, and with recent developments making HLM software packages more user-friendly and accessible, it is important for researchers in all fields to become acquainted with these procedures.

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